# OUR HISTORY FRANCARE INDUSTRIES

"To do whatever the others cannot do"



# **Our History**

#### 1988

#### **Creation of the company**

Our mission : To solve technical complex issues and supply chain problems on international levels.

As an added value, FRANCARE is involved in sensitive projects that other companies have not the expertise to implement, especially in risky countries.

#### 1990

#### Headquarters established in Paris

FRANCARE inaugurated its headquarters in the 17<sup>th</sup> district of Paris. Backed by a warehouse just a few meters away, optimising the existing services, in terms of consolidation, control and storage of parts and equipments.

## 1990 - 1992

#### **Development of new markets**

FRANCARE deployed its activities worldwide and diversified it's specialisation fields.

FRANCARE grew in different markets by expanding its services in many countries, particularly in the Gulf of Guinea. Thus, FRANCARE's product line expanded from spare parts supplies to the complete procurement of equipment and field technical assistance.







FRANCARE : EXPERTISE AND SERVICE AT THE CENTER OF YOUR NEEDS

# FRANCARE

# 1995 - 1999

#### The expansion

After several years of perseverance and determination of FRANCARE, the trade teams doubled with new collaborators. Moreover, simultaneously, a new software was integrated in order to optimize its performance and productivity which was of great importance in the organization of the company.

# **Company Savings Plan**

The company savings plan created in 1999 was set up reflecting FRANCARE's board of directors desire to share the profits with all employees.

FRANCARE was a pioneer in its category to implement this collective savings system for all its employees.



# 2000

## **Medical technologies**

End of 1998, the "Tech-Med" department was created.

FRANCARE at first decided to invest in the Middle East and develop in this area. Today FRANCARE is a major player in the health care sector, present at every stage of the medical chain through turnkey projects all over the world.



# 2003

# **Environment department**

Our innovative qualities and ongoing commitment to provide avant-garde solutions naturally led FRANCARE to assert itself as the key player in a more confident and trust worthy world. At the service of environment and its sustainable development, it also offers solutions for treating industrial waste and pollution.



# Our History

# 2007

#### Internal growth and development

The internal growth steadily increased. Our multidisciplinary teams are always looking for improved services and complete customer satisfaction.

# **FRANCARE** moves to Clichy

Driven by its own success and its international development, FRANCARE has grown and has now a new logistics platform in a complex of offices and meetings areas of 5000m2 dedicated exclusively to the export department in Clichy-la-Garenne (92). FRANCARE is situated just 30 minutes away from both airports. This new site plays a strategic role in managing the global supply chain, ensuring the daily control, express deliveries and pickups.

# 2010

# The New Group Development Horizon 2020

FRANCARE is always looking to improve its services and is eager to adapt to new international requirements.

FRANCARE organises seminars and brainstorming sessions every year, which is an integral part of FRANCARE's continuous improvement process.

During the Seminar at the Château de Montvillargenne in Chantilly, as part of our FRANCARE Group Action and Development Plan: Horizon 2020; several topics were discussed and decisions taken to ensure the improvement of the key factors of the company's success in the long term.

# 2011

# Integration of SAP New Management Software

Following the Seminar at the Château de Montvillargenne in Chantilly, FRANCARE selected and invested in a new world-wide renowned management software package: SAP.

This software package was specially adapted to meet the company's expectations and its long-term growth prospects, taking into account its specificities.









# FRANCARE

# 2012

# FRANCARE in Angola: we are where you are

Following 20 years of activity in Angola and to be in compliance with the requirements of local content, FRANCARE established its 100% Angolan subsidiary in the capital, Luanda, to better serve all its customers and develop major projects on Angolan territory and throughout Africa.

Our delegation of French expatriates guarantee better coordination and a higher quality of service ensuring a commercial and technical presence close to our customers.

# Creation of the subsidiary FRANCARE ASIA: our presence in the field is ensured by our representatives

Inauguration of the new subsidiary in the Asian Pacific market with FRANCARE ASIA based in Nanjing in China to support the medical department for the successful fulfilments of contracts and promotion of new projects in this area.

# 2013

# **ISO 9001 certification**

The quality of service and satisfaction of our customers have always been an integral part of the culture and values of our company.

This continuous approach towards quality, along the same convictions that the higher managers, have chosen to consolidate its management system in accordance with existing quality requirements of ISO 9001.

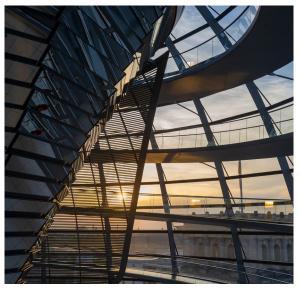




# A quarter century of success and achievement

FRANCARE INDUSTRIES celebrates its first quarter century of success and achievement!

Building on its success and the strength of its customers, FRANCARE is poised to start an exciting new chapter in the company's history.



"Excellence is an art that can only be achieved by constant exercise. We are what we repeatedly do. Excellence, then, is not an act, but a habit." Aristotle

# Our History

#### 2014

# **FRANCARE** moves to Gennevilliers

FRANCARE keeps expanding and since 2014 has a new logistics platform of 5000 m2 in Gennevilliers to strengthen its Supply Chain. Over 120,000 references including 20,000 parts are permanently in stock.

This base allows the control, consolidation and dedicated packing for direct shipments to D+1.

## 2018

#### **30 years of history**

Thanks to its professional values and approaches FRANCARE has become an international reference, ensuring the implementation, training, technical assistance and maintenance of high-tech equipement, as well as the expertise for turnkey operations in the industrial, medical and environment fields.



#### 2020

# FRANCARE's engagement during the Covid-19 pandemic

With its capacity to adapt in all circumstances, FRANCARE has been able to cope with the complexities of the global health crisis and thus persevered to support all its customers around the world.

In order to meet operational needs, we continue to deliver industrial equipment, medical consumables and carry out maintenance operations for health structures.

All FRANCARE division personnel were present at all sites throughout the lock down.









